# CARLISLE RAM SALE Monday $28^{\text {th }}$ of August 2023 



# BORDERWAY MART Rosehill, Carlisle, CA1 2RS 

## Viewing from 11.30am Sale Starts at 1.00pm

## SALE OF 275 RAMS

Performance recorded meat and maternal rams.
Grass bred for efficient, high quality commercial sheep production.

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HARRISON $\&$ HETHERINGTON

## THE UK'S LEADING LIVESTOCK MARKETING COMPANY

- NINE SALE CENTRES
- PEDIGREE \& COMMERCIAL LIVESTOCK
- OFFICIAL SOCIETY SALES OF BEEF, DAIRY \& SHEEP
- TRACTORS, MACHINERY \& COMMERCIAL VEHICLES
- SPECIALIST LIVESTOCK SALES, EQUINE \& EVENTS
- PROFESSIONAL VALUATIONS
- ONLINE INTERNET BIDDING


01228406200
harrisonandhetherington.co.uk
BORDERWAY MART, CARLISLE, CUMBRIA CA1 2RS

## 2023 SALE INFORMATION

We are happy to return to Carlisle with the Harrison \& Heatherington team.
More rams have been put forward this year in response to customer feedback wanting a greater selection of animals, so we hope that there will be plenty of rams to choose from. For sale related queries, please contact the mart office on 01228406200
In order to carry the rams through the auction day we have introduced sugar beet nuts to some of our grower units but only at a low level ( $250 \mathrm{~g} / \mathrm{head} / \mathrm{day}$ ) for ten days pre-sale. We can assure you that this limited supplementation will have no impact whatsoever on your ram's ability to perform and thrive off forage, it is simply a management decision in response to rams becoming very hollow by the afternoon of the sale day.

# Can't make it to the sale? <br> Contact our sales team and they'll help you get the rams you need. 

Stuart Graham<br>South West Scotland<br>07951919136<br>StuartGraham@innovis.org.uk



Issy Hartley
North of England and the Scottish Borders
07983150843
Issy Hartley@innovis.org.uk

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## DEVELOPED FOR COMMERCIAL SHEEP PRODUCERS

Our own systems are designed especially for commercial farmers, allowing consistent genetic progress in traits that deliver profit in customers flocks.

Large breeding flocks measuring 17,000+ lambs every year bringing tangible improvements to your flock.


## GENETIC GAIN TRANSLATES TO REAL DIFFERENCES ON FARM




Each Innovis sheep is evaluated using large, robust data sets recorded in flocks like yours...

Each Innovis sheep is evaluated using large, robust data sets recorded in flocks like yours....


## MartEye

## Online Bidding via MartEye

To use this service:

- Download the Marteye app on your smartphone or visit Marteye.ie on a computer
- Click Sign Up \& enter your full details.
- Once you have done this you need to click the Join button
- We then get a notification that you are trying to register.
- All potential purchasers MUST be approved
- Once you are approved you are ready to bid during the sale.

All registrations MUST be made at least $\mathbf{2 4}$ hours in advance of the sale.

To only View the sale you DO NOT need to register.
To watch either-
Download the Marteye app on your smartphone
Or visit Marteye.ie on a computer

Alternatively follow this link to sign up / join https:// handh.marteye.ie/auctions/RGzLaP9eHTwRSgiqoB0n

Registration is only required for people wanting to bid.


An improved alternative to traditional crossing sires. Producing efficient, profitable, replacement ewes and well conformed, fast growing whether lambs.
Aberfield SR incorporates Lleyn genetics to the Aberfield, creating a ram suited to breed replacements in closed flocks, keeping ewe size at an optimum whilst maintaining prolificacy.

## ABERTEX

A Texel based ram, recorded for maternal and meat traits. With the ability to breed hardy crossbred, maternal daughters for future replacements as well as quality finished lambs.

## HIGHLANDER

100\% New Zealand Maternal Genetics, bred in the UK.
Produces a productive and efficient ewe with a smaller mature weight - a low impact option for a regenerative system. Highlander ewes scan up to $200 \%$ on a grass based system and rear their own body weight in lambs by weaning.

Derived from the

## ABERMAX

 best Texel and Charollais genetics to produce a powerful meat ram. Bred for prime lamb production, breeding programme focuses on lambing ease and lamb vigour, improved lamb growth and finished lamb conformation.
## ABERBLACK

Bred from specific Suffolk lines with introgression of other important traits from Texel and Charollais.
Breeding programme focused on rams that produce easy lambing, vigorous lambs that are very fast growing, and well conformed from forage diets. Ideal for outdoor lambing systems.

## PRIMERA

$100 \%$ New Zealand meat genetics, bred in the UK.
Lambs are easy lambing, suited to a low labour, outdoor system.
Lambs are fast growing and easy finished on grass and forage.
For more information on Cheviot rams, visit www.innovis.org.uk/innovischeviot
All rams are performance recorded and reared in commercial conditions, on grass and forage only.
Each animal is health screened for the main production limiting diseases and are certified with a negative Borders Disease PI status.

For more information about each breed, visit our website at www.innovis.org.uk or contact your sales adviser.

## Shearing-Dagging-Tailing-Chemical for fly problems

## Feed to produce wool - High labour inputs

## Exlana sheep are bred under pressure and part of a rigorous

 science led breeding program:- Exlana are natural mothers with good milking ability
- They scan from $165 \%$ to $195 \%$ depending on grass availability and time of mating
- Efficient mature ewe weights of 60 to 65 kg
- Easy lambing
- $\quad$ Selected for worm resistance
- $\quad$ Selected for sound teeth and feet---- a profitable sheep lasts

Exlana sheep are bred on grass based systems where animals are made to work under pressure as this is the only way we believe that sufficient selection and genetic progress can be made. We have 4200 breeding ewes in our core recorded flock, all with EID to ensure accurate data collection

Our sheep are BLUP evaluated with SIGNET ---using regular weighing/BCS scores, ultra-sound muscle \& fat measurements, individual FEC \& IgA samples \& DNA parentage tests to ensure robust genetic gain generation on generation

Ewes and lambs are also wool scored in the spring so that we can predict which sires produce the best shedding genetics, something that is very important if you want to breed the wool off your sheep. Many Exlana sheep carry the Myomax muscling gene

## Tim 07880983593 Dan 07834517538

## tim@exlana.co.uk

www.exlana.co.uk


## NRFell <br> Mobile Sheep Dipping


'Fantastic support setting up my new system, ensuring the right products were used the first time'

Fencing systems designed by farmers for farmers to optimise grassland utilisation whilst maximising animal performance. Contact us for your personalised quote.


## PRICING

Our prices have been set as follows for each sale.
We aim to select a variety of breeds and grades for each sale but some grades may not always be available.
If you have a specific breed and grade you'd like, contact your sales adviser.

| Maternal Rams | Elite | Select | Commercial |
| :---: | :---: | :---: | :---: |
| Aberfield / Aberfield SR <br> Abertex <br> Highlander <br> Innovis Cheviot | $£ 900$ | $£ 800$ | $£ 700$ |


| Meat Rams | Elite | Select | Commercial |
| :---: | :---: | :---: | :---: |
| Abermax <br> Primera <br> Aberblack | $£ 850$ | $£ 750$ | $£ 650$ |


| Teasers | $£ 300$ |
| :--- | :---: |
| COMPARATIVE PRICING |  |

The continued work we do to improve genetics and health as well as investment in research and development is reflected in our prices. Although higher than industry averages, below we have demonstrated the value our rams can bring to your flock when longevity and mating capacity are taken in to consideration.

We have launched an online mating cost calculator which calculates the cost of getting your ewes in lamb to an Innovis ram vs other industry rams - try it at https://www.innovis.org.uk/cost-mating-calculator/

It is important to note that rams' genetic potential has a huge impact on flock performance and is the real driver of profit, it's benefit is not estimated here.

|  | Sale <br> Price | Ewes per Ram | Working Life (years) | Total lambs reared per ram (135\%) | Cost/ <br> Lamb <br> Produced | Total kg per ram ( 42 Kg ) | Cost per kg Liveweight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Innovis Elite Ram | £850 | 80 | 4 | 432 | £1.97 | 18,144 | 4.7p/Kg LWt |
| Industry Crossing Sire | £600 | 50 | 3 | 203 | £2.95 | 8,526 | 7p/Kg LWt |
|  |  |  |  |  | $\begin{aligned} & £ 0.98 \\ & \text { cheaper } \end{aligned}$ |  | 2.3p cheaper |

Northern England \& SouthernScotland

James Hickson 07714744686

# Shearwell Data 

Livestock Systems

NorthernScotland \& the Isles

Jane Thomson 07788209438


## SET Tags

Industryleading retention rates


Ask about our FREE replacement tags

We provide a complete system to help you benefit from your data


## TERMS AND CONDITIONS OF SALE

## SELLING PROTOCOL

Harrison and Hetherington, Borderway Mart are clerking the sale to facilitate our expansion of sales across the UK.

All rams will be sold by Harrison and Hetherington through the ring with the highest bid securing the purchase. The sale will also be live streamed through the 'Marteye' system and online bidding available. Please pre-register with Marteye before the sale if you intend to view and bid online.

Minimum prices are set for each breed and at each grade, shown on page 11 of the catalogue.

The Innovis 'hat' option will not be available at this sale.
All rams purchased must be paid for in full and moved on the day.
Estates, Colleges or Businesses unable to accommodate this should notify our finance department in advance of the sale by email to
accounts@innovis.org.uk or phone 01970828236.
Any queries over accounts must be addressed before the event.

## Harrison and Hetherington would like to take this opportunity to thank both Vendors and Purchasers for your support and attendance on the day.

## Condition of Sale

All stock is sold under the conditions of sale as recommended for use at Markets by the Livestock Auctioneers Association.

A copy of these Condition is available at Borderway Mart and it is assumed that Vendors and Purchasers will be conversant in its contents.

## Terms and Conditions

All rams are sold in accordance with the Innovis Terms and Conditions for supply of goods and services, available to view on our website at www.innovis.org.uk.

Innovis will guarantee the performance of all rams sold at its official sales for the first mating season after purchase, provided that the owner can demonstrate that they have made reasonable efforts to ensure the health, welfare and security of the ram during that period.

Any issues post sale must be raised prior to $1^{\text {st }}$ February 2024 and accompanied by appropriate evidence/supporting documentation in addition to a veterinary report where applicable. In the event that a ram is found to be defective, a replacement ram of equivalent genetic potential will be supplied. A credit note for the value of the ram may be issued against the buyers next purchase if the replacement is not available. No cash refunds are given.


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## RAM












Exlana sheep are very happy to have rams at this Innovis sale, we believe we both share similar core values - aiming to supply the UK sheep industry with healthy, proven genetics to enable continued profitable farming

## Supplying Healthy Sheep to keep your flock profitable

Buying high genetic merit sheep is a positive step to improving the profitability of your flock but ensuring these purchases are healthy is also very important

All our rams are born \& reared through to sale on 5 stud farms with known health status---Our health screening system includes testing for the major iceberg diseases; Maedi Visna (MV)

All the rams on offer come from flocks that are part of an MV accreditation or MV Monitoring scheme or have been tested negative to MV at least once

## Borders Disease

All sale rams have been tested Border Disease (PI) negative and come from flocks that are routinely screened for this disease

Exlana Stud Flocks also undergo routine screening for:

- Caseous lymphadenitis (CLA)
- Ovine pulmonary adenocarcinoma (OPA)
- Johnes Disease

A quarantine drench of Monepantel (Zolvix) is available for your ram purchase

## 07880983593

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## OUR SALES

Our first ram sale was held in 2011 at Aberystwyth. 2023 will be our $13^{\text {th }}$ season of sales and since our original sale, we are now hosting 7 sales and a number of selection days throughout the UK as well as events for Dalehead and Kepak.

Our rams are bred by more than 23 breeding partner flocks located throughout the country and recording 11,000+ ewes. Each ram has gone through a rigorous selection process before being deemed fit for sale and we regularly cull animals that do not achieve the high standards we and our clients expect.
The Innovis breeding programme remains one of the largest globally.

## 2023 AUCTION SALE DATES

Carlisle Sale
Harrison \& Hetherington, Borderway Mart, Rosehill CA1 2RS

August $29^{\text {th }}$

Aberystwyth Sale

Peithyll Farm, Capel Dewi, Aberystwyth, SY23 3HU
September $8^{\text {th }}$

## GENETIC UPGRADE VOUCHER

Here at Innovis we work hard to make sure we are constantly improving the genetics we offer to our customers so that our flock performance can continue to improve. For the rams we offer for sale this means that the average index and threshold to qualify as and Elite grade (Top 25\%) gets higher each year.

This year we are offering a Genetic Upgrade Voucher to customers who have a live Innovis ram born in or before 2019. Those on record with a qualified ram have received a letter to redeem their voucher.

## Terms \& Conditions:

- Vouchers must be claimed at least 1 week prior to the sale you wish to purchase at.
- The physical voucher must be presented on sale day and must be redeemed in the current season.
- One voucher to be offered per live ram e.g., a customer who bought $3 \times 2019$ born rams can receive $3 \times £ 100$ vouchers.
- $\quad$ Each voucher can only be used on one ram e.g., a customer receives $3 \times £ 100$ vouchers must purchase 3 new rams to be able to use all 3 vouchers.
- Each voucher must only be redeemed when buying an Elite or a Select grade ram.
- Voucher must be used in the same year as when it is received, it will expire at the end of the year.


## NOTES

## TAKE THE GUESS WORK OUT OF FEEDING TRACE ELEMENTS!



We provide a full forage analysis service which gives you a complete break down of the minerals, trace elements and more importantly antagonists in the forage.

- Improved health \& performance.
- More accurate feeding.
- Less waste less cost.
> "Performance from our nucleus flock has dramatically improved under Chris' guidance and we feel that the grass quality and genetic potential is at last being fulfilled. We have failed to get into this position working with a number of other mineral/trace element suppliers and veterinarians over the years. We have been very impressed with Chris' low key but professional approach to our farming system, taking on board comments from our grassland advisors and vets and tailoring an approach that accommodates everyone."
> Dewi Jones. Innovis Ltd.
www.clinwil.com


## BREEDING EWES FOR SALE

NEW this year, Innovis now offer listing your Crossbred Females for sale on the Innovis website

Each seller is verified so that you can be confident that you are investing in genuine Innovis genetics.

To advertise your ewes for sale on the Innovis website, we have 2 options: (listings will not go live until full payment is received)

## Package 1 - £20:

- Listing to appear on the Innovis website
- Be advertised on all Innovis social media pages on a regular basis

Be included in monthly emails to those interested in purchasing Innovis crossbred ewes.

## Package 2-£30:

- All items listed above in package 1
- Additional advertising on the Innovis Sell My Livestock portal.

If you would like to list ewes for sale, follow these steps:

1. Visit our website - www.innovis.org.uk, and go to the 'Crossbred Females' page, from here you can find all the relevant information you'll need on advertising your ewes with us.
2. Select 'Advertise your Innovis Crossbred Females' and choose which package you would like to advertise on.
3. The following information will be required before you can complete to checkout; name / business name, location, contact number, email address, breed of animals, quantity for sale, price per animal, age of animals, health status \& vaccination and attach any relevant images. Please ensure all information given is correct.
4. Proceed to the checkout and complete payment, once payment has been received your listing will go live as soon as possible.

For more information or for any help with a listing get in touch with our head office on: 01970828236

## HEALTH PROTOCOL

Innovis understand that when selecting sheep for breeding, health is vitally important in ordered to protect the productivity of your flock. Therefore, we operate a unique program to maximize health and biosecurity of our whole ram production system, from the source flocks, through to growing units and finally the rams for sale.
All breeding partner flocks are part of a health screening program where ewes are blood sampled and some culled and screened for the major production limiting iceberg diseases through a partnership with 'Farm Post Mortems'. Further strategic screening is undertaken throughout the year and tailored flock health plans ensure that all ram lambs have had a similar start to life.


## The five main Iceberg diseases:

## Maedi Visna (MV)

Our breeding partner flocks are either MV accredited with PSGHS or monitored on a proportional testing program in line with the MV accreditation scheme but operated by Innovis. Please contact our office if you specifically want MV accredited (PSGHS) stock. Innovis would implement a test and cull protocol across the whole flock if one of our breeding flocks tested positive for MV until two clear tests were achieved.

## Borders Disease

In a ground-breaking initiative for our Sheep Industry, each ram has been bled and certified as Borders Disease (PI) Negative. Any PI positive ram would be culled albeit that none have been identified since we started testing in 2017.

## Caseous lymphadenitis (CLA)

All our breeding flocks are monitored for CLA and any suspect abscesses on rams tested.
Vaccination would be introduced if a flock were identified with CLA.

## Ovine pulmonary adenocarcinoma (OPA)

As there is no robust validated test, we monitor condition score of ewes on a regular basis and post -mortem fallen stock or any ill-thrift animals where possible. We are actively involved in trying to develop a more robust approach to diagnosis and screening.

## Johnes Disease

All retained ram lambs are vaccinated with 'Gudair' vaccine before five months of age, irrespective of the flock Johnes status, to safeguard their working life to customers. We also monitor for Johnes disease at multiplier flock level annually through faecal samples and post mortem reports.
Ram lambs move on to grower units, selected for good biosecurity and management systems each farm runs a grass and forage-based system and has a tailored health plan, meaning that each ram for sale is grown under similar conditions.
Finally, to ensure our rams are fit for purpose, each ram undergoes a pre-sale MOT to examine its suitability for breeding. This includes a clinical examination together with palpation and visual inspection of the external genitalia. Rams will leave our sales having had a quarantine drench of either 4-AD = Monepantel $\left(\right.$ Zolvix $\left.^{\top M}\right)$ or $5-\mathrm{SI}=$ Derquantel / abamectin (Startect ${ }^{T M}$ ) in line with SCOPS guidelines. The rams will have also received a trace element bolus and Pasteurella vaccination booster pre-sale.
Sheep Scab - rams will have either been screened for exposure to Scab (Psoroptes ovis antibody ELISA test) at a group level or plunge dipped pre-sale.


## PREMIUM SHEEP \&

## GOAT HEALTH

## SCHEMES

Safeguarding the Health of Your Stock!

- Accreditation for MV, CAE, Johne's Disease and EAE Buying Rams or Breeding Replacements?
- Protect your flock and select Accredited animals

Other Disease Testing

- Test for Border Disease \& CLA

Scrapie Monitoring \& Genotyping

- Private confidential genotyping service
- Join the Scrapie Monitoring Scheme to export

New PSGHS Monitoring Scheme for MV and Johne's Disease now available


SRUC Veterinary Services


## ACBM会 NMS

Specially formulated using the latest Chelated trace element technology, to offer your livestock highly available trace elements and vitamins at times of need or to counter deficiencies found in the flock.

Supreme Drench is ideal to boost trace elements in the diet at times of need, and being Chelated will NOT cause any antagonistic issue in the rumen.

As used by Innovis in there breeding Ewes and Rams.

For more information:
Tel: 01460239851 (Factory and sales)
Mob: 07769344922 (Ryan Sheahan)
Mob: 07484548520 (Chris Williams)

## HOW TO FIND US

## HARRISON AND HETHERINGTON LTD <br> Borderway Mart Rosehill <br> Carlisle CA1 2RS

## Tel: 01228406200 Email: info@borderway.com

what3words: ///index.eggs.nerve位 location. Tap the link or enter the 3 words into the free


INNOVIS LTD, PEITHYLL, CAPEL DEWI, ABERYSTWYTH, SY23 3HU
01970828236
enquiries@innovis.org.uk


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    01970828236
    enquiries@innovis.org.uk

